

# STATISTICS

# **Quarterly Superannuation Performance**

March 2019 (issued 28 May 2019)

AUSTRALIAN PRUDENTIAL REGULATION AUTHORITY | WWW.APRA.GOV.AU

# **Disclaimer and Copyright**

While APRA endeavours to ensure the quality of this publication, it does not accept any responsibility for the accuracy, completeness or currency of the material included in this publication and will not be liable for any loss or damage arising out of any use of, or reliance on, this publication.

# © Australian Prudential Regulation Authority (APRA)

This work is licensed under the Creative Commons Attribution 3.0 Australia Licence (CCBY 3.0). This licence allows you to copy, distribute and adapt this work, provided you attribute the work and do not suggest that APRA endorses you or your work. To view a full copy of the terms of this licence, visit <u>https://creativecommons.org/licenses/by/3.0/au/</u>

#### Copyright

© Australian Prudential Regulation Authority (APRA)

This work is licensed under the Creative Commons Attribution 3.0 Australia Licence (CCBY 3.0).

#### (cc) BY

This licence allows you to copy, distribute and adapt this work, provided you attribute the work and do not suggest that APRA endorses you or your work. To view a full copy of the terms of this licence, visit: http://creativecommons.org/licenses/by/3.0/au/

Requests and inquiries concerning reproduction and rights should be addressed to: DataAnalytics@apra.gov.au

#### Disclaimer

While APRA endeavours to ensure the quality of this publication, APRA does not accept any responsibility for the accuracy, completeness or currency of the material included in this publication, and will not be liable for any loss or damage arising out of any use of, or reliance on, this publication.

#### Forthcoming issues

This publication will be released according to the timetable published on the APRA website.

#### Revisions

This edition of the publication contains revisions to previously published statistics. Significant revisions, if any, are identified and quantified in the 'Revisions' tab of the Microsoft Excel version of the *Quarterly Superannuation Performance* publication.

This publication will include revisions to previously published statistics if better source data becomes available or if compilation errors are uncovered.

APRA regularly analyses past revisions to identify potential improvements to the source data and statistical compilation techniques, in order to minimise the frequency and scale of any future revisions.

#### Notation

Except where indicated, amounts are expressed in millions of Australian dollars. Both the Australian dollar denominated transactions and the Australian dollar equivalent of foreign-currency denominated transactions are included.

Items which are blank indicate that either nothing was reported for the relevant period, item is not applicable or that the data cannot be calculated.

The symbol '\*' indicates that the data have been masked to maintain confidentiality.

#### Rounding

Details on tables may not add up to totals due to rounding of figures.

#### Full time series

The PDF version of the *Quarterly Superannuation Performance* publication contains data from the past five quarters. The full time series from September 2004 is available in the Excel version and can be viewed by ungrouping the columns.

#### Explanatory notes and glossary

A set of explanatory notes is provided at the end of the publication to assist the reader in understanding the source of the data.

A glossary to assist the reader in understanding the definitions of the data in this publication is available on the *Quarterly Superannuation Performance Statistics* web page:

https://www.apra.gov.au/publications/quarterly-superannuation-performance-statistics

#### Enquiries

For more information about the statistics in this publication:

e-mail <u>DataAnalytics@apra.gov.au</u>

or write to Manager, External Data Reporting, Data Analytics & Insights Australian Prudential Regulation Authority GPO Box 9836 Sydney NSW 2001

# Contents

Important notice	Important notice	5
Highlights	<u>Highlights</u>	6
Key statistics	Key statistics	8
Explanatory notes	Explanatory notes	10

# Important notice

APRA's superannuation statistics provide policymakers, regulators, trustees and the community with information to assess the overall performance of the superannuation system.

APRA's *Quarterly Superannuation Performance* publication contains key statistics for the superannuation industry, as well as financial performance, financial position, key ratios and asset allocation for entities with more than four members, and asset allocation for MySuper products.

#### Streamlined PDF versions of statistical publications

This edition of the *Quarterly Superannuation Performance* publication contains a streamlined PDF of the publication which contains the following sections:

- Important notice;
- Highlights;
- Key statistics; and
- Explanatory notes.

Please refer to the Excel version of the publication for additional tables and time series. Should users have any feedback on Statistical Publications, APRA welcomes this via email at:

#### DataAnalytics@apra.gov.au

#### Revisions

This edition of the *Quarterly Superannuation Performance* publication contains revised data due to resubmissions from entities or compilation errors. Please refer to the 'Revisions' tab of the Microsoft Excel version of the *Quarterly Superannuation Performance* publication for further details.

# **Highlights**

#### Industry overview

Superannuation assets totalled \$2.8 trillion at the end of the March 2019 quarter. Over the 12 months from March 2018 there was a 6.7 per cent increase in total superannuation assets (Chart 1).

Total assets in MySuper products were \$713.3 billion at the end of the March 2019 guarter. Over the 12 months from March 2018 there was a 10.8 per cent increase in total assets in MySuper products (Chart 2).

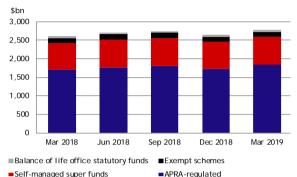


Chart 1: Assets of superannuation entities

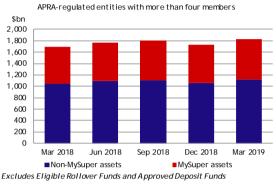


Chart 2: MySuper products

#### Entities with more than four members

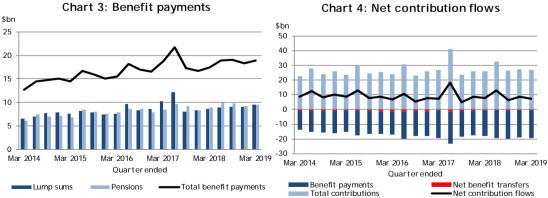
The comments below are based on superannuation entities with more than four members.

#### Contributions, benefit transfers and benefit payments

There were \$26.7 billion of contributions in the March 2019 guarter, up 3.5 per cent from the March 2018 guarter (\$25.8 billion). Total contributions for the year ending March 2019 were \$113.2 billion. Outward benefit transfers exceeded inward benefit transfers by \$0.4 billion in the March 2019 guarter.

There were \$19.0 billion in total benefit payments in the March 2019 guarter, an increase of 8.6 per cent from the March 2018 guarter (\$17.5 billion). Total benefit payments for the year ending March 2019 were \$75.1 billion. Pension benefit payments (\$9.5 billion) were 50.1 per cent and lump sum benefit payments (\$9.5 billion) were 49.9 per cent of total benefit payments in the March 2019 guarter. For the year ending March 2019, pension payments (\$38.5 billion) were 51.3 per cent and lump sum benefit payments (\$36.6 billion) were 48.7 per cent of total benefit payments (Chart 3).

Net contribution flows (contributions plus net benefit transfers less benefit payments) totalled \$7.3 billion in the March 2019 quarter, a decrease of 6.5 per cent from the March 2018 quarter (\$7.8 billion). Net contribution flows for the year ending March 2019 were \$35.4 billion (Chart 4).

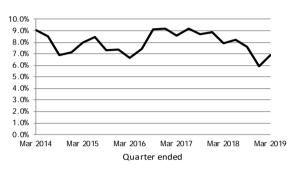


#### Chart 4: Net contribution flows

#### Financial performance, financial position and asset allocation

The annual industry-wide rate of return (ROR) for entities with more than four members for the year ending March 2019 was 6.9 per cent. The five year average annualised ROR to March 2019 was 6.9 per cent (Chart 5).

Over the March 2019 quarter, total assets increased by 5.7 per cent (or \$106.6 billion) to \$2.0 trillion. As at the end of the March 2019 quarter, 50.5 per cent of the \$1.8 trillion investments were invested in equities, with 24.4 per cent in international listed equities, 22.1 per cent in Australian listed equities and 4.0 per cent in unlisted equities. Fixed income and cash investments accounted for 31.4 per cent of investments, with 21.2 per cent in fixed income and 10.1 per cent in cash. Property and infrastructure accounted for 14.2 per cent of investments while other assets, including hedge funds and commodities, accounted for 3.9 per cent (Chart 6).





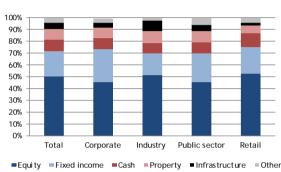


Chart 6: Asset allocation Mar 2019

# Key statistics

#### Superannuation entities

	Assets (\$ billion)				
	Mar 2018	Jun 2018	Sep 2018	Dec 2018	Mar 2019
APRA-regulated					
Corporate	54.7	56.1	56.9	54.3	57.3
Industry	598.8	631.4	652.7	629.6	677.5
Public sector	443.4	462.1	468.0	461.5	475.8
Retail	602.6	622.5	628.1	589.0	623.4
Entities with more than four members	1,699.6	1,772.1	1,805.8	1,734.4	1,834.0
of which: Eligible rollover funds	4.1	4.0	3.9	3.8	3.8
Single-member ADFs	0.0	0.0	0.0	0.0	0.0
Small APRA funds	2.1	2.1	2.1	2.1	2.2
Total APRA-regulated	1,701.7	1,774.2	1,807.9	1,735.6	1,836.2
of which: Pooled superannuation trusts	149.7	157.6	147.1	143.4	141.3
ATO-regulated					
Self-managed super funds	714.7	742.1	744.7	716.2	746.6
Other					
Exempt schemes	138.8	142.2	143.4	137.1	144.0
Balance of life office statutory funds	52.7	51.9	52.8	52.0	55.7
Total	2,607.8	2,710.4	2,748.8	2,641. <b>8</b>	2,782.6
Retirement savings accounts	1.7	1.7	1.6	1.6	1.7

	Number of entities				
	Mar 2018	Jun 2018	Sep 2018	Dec 2018	Mar 2019
APRA-regulated					
Corporate	22	21	21	20	20
Industry	39	38	38	37	37
Public sector	18	18	18	18	18
Retail	117	116	116	115	115
Entities with more than four members	196	193	193	190	190
of which: Eligible rollover funds	8	8	8	8	8
of which: Multi-member ADFs	2	2	2	2	2
Pooled superannuation trusts	29	29	28	28	28
Single-member ADFs	10	10	10	10	10
Small APRA funds	1,902	1,767	1,772	1,771	1,777
Total APRA-regulated	2,137	1,999	2,003	1,999	2,005
ATO-regulated					
Self-managed super funds	587,496	584,802	590,470	594,654	598,429
Other					
Exempt schemes	19	19	19	19	19
Total	589,652	586,820	592,492	596,672	600,453
RSE licensees	133	130	127	120	117
Retirement savings accounts	11	11	11	11	11

# Key statistics (continued)

#### MySuper products

	Assets (\$ billion)				
	Mar 2018	Jun 2018	Sep 2018	Dec 2018	Mar 2019
MySuper products - generic	628.5	662.1	682.4	658.7	700.3
MySuper products - material goodwill	0.5	0.5	0.5	0.7	0.8
MySuper products - large employer	14.5	14.9	12.1	11.3	12.2
Total assets in MySuper products	643.5	677.5	695.0	670.8	713.3
of which: MySuper products with a lifecycle strategy	230.2	246.9	252.8	242.9	286.9
Proportion of assets in a MySuper product	38%	38%	39%	39%	39%
	MySuper products				
	Mar 2018	Jun 2018	Sep 2018	Dec 2018	Mar 2019
MySuper products - generic	92	89	89	86	84
MySuper products - material goodwill	1	1	1	1	1
MySuper products - large employer	14	14	13	13	13
Total number of MySuper products	107	104	103	100	98
of which: number of MySuper products with a lifecycle strategy	32	33	33	33	34
Number of lifecycle stages	241	272	287	287	304
Number of entities offering a MySuper product	92	89	89	86	84
Proportion of entities offering a MySuper product	50%	49%	49%	48%	47%
Number of entities offering more than one MySuper product	6	6	5	5	5

# Explanatory notes

# Background

The *Quarterly Superannuation Performance* publication was revised to incorporate changes to the superannuation reporting framework arising from the Stronger Super reporting reforms, with the enhanced publication commencing from the March 2015 edition. Details of the consultation on the changes, including APRA's response to submissions, can be found on APRA's website at:

https://www.apra.gov.au/superannuation-consultation-packages

# Structure

The Quarterly Superannuation Performance publication comprises statistics on two different populations of superannuation entities. From September 2004 to June 2013, data are for entities that had at least \$50 million in assets in their prior year annual return and were not a small APRA fund or single member approved deposit fund. From September 2013 onwards, data are for all superannuation entities with more than four members. In the March 2019 quarter this captures 209 superannuation entities, comprising 190 APRA-regulated superannuation entities and 19 exempt public sector schemes.

However, entities with more than \$50 million in assets accounted for 99.7 per cent of assets held by superannuation entities with more than four members in June 2013. The time series in this publication therefore represents a sufficiently consistent population and can be used to compare data for the period from September 2004 to March 2019.

## Source

The statistics in this publication have been prepared from the following sources:

• superannuation returns submitted to APRA under the *Financial Sector (Collection of Data) Act 2001* and from exempt public sector schemes that report to APRA under a Heads of Government agreement between the Commonwealth and each of the State and Territory Governments;

- data provided by the ATO on self-managed superannuation funds (SMSFs);
- returns submitted to APRA under the Life Insurance Act 1995 by registered life companies in Australia; and
- returns submitted to APRA by retirement savings account providers under the *Retirement Savings Accounts* Act 1997.

# Changes in reporting framework

APRA released a new reporting framework in June 2013. For most RSEs, the first quarterly forms applied from the quarter ending September 2013 and the first annual forms to the year ending 30 June 2014. Therefore from September 2004 to June 2013, data was collected under the old reporting framework. From September 2013 onwards data is collected under the new reporting framework.

There have been a number of additional items included in this publication based on the new reporting framework, including data on aggregate investment allocation and additional MySuper data. Items that have had significant changes to their definitions between the old and new reporting frameworks have been shown with a series break, with the old item ending in June 2013 and the new items beginning in September 2013.

# Fund type

The *Quarterly Superannuation Performance* publication includes segmentation of certain statistics by fund type (corporate, industry, public sector and retail). On 19 February 2015, APRA finalised the segmentation of superannuation statistics to be publicly released by APRA. Details are available in the following paper at:

https://www.apra.gov.au/sites/default/files/segmentation\_of\_superannuation\_entities.pdf

# Information on expenses and taxes

Information on expenses and taxes included in this publication should be used for indicative purposes only.

Expenses are generally understated by funds within this publication for the following reasons:

• indirect investment expenses are generally not reported as this information is not separately identifiable in most cases;

• not all funds are able to provide complete information on entry and exit fees; and

• current data collected does not adequately capture some expenses, such as front-end and ongoing commissions.

Funds also adopt different approaches to recognise future tax liabilities and assets, consistent with accounting standards.

## Information on rate of return

The rate of return (ROR) represents the net earnings on superannuation assets and measures the combined earnings of a superannuation fund's assets across all its products and investment options.

ROR is calculated as net earnings after tax over cash flow adjusted net assets. Five year RORs are calculated as the geometric average of the most recent five year period (equivalent to the most recent twenty quarters).

For example, the five year annualised rate of return is calculated as:

5 year annualised ROR =  $[(1 + ROR_{t-4}) \times (1 + ROR_{t-3}) \times (1 + ROR_{t-2}) \times (1 + ROR_{t-1}) \times (1 + ROR_{t})]^{1/5} - 1$ 

where t equals the current year-end.

Many trustees provide individual members with the choice of a wide range of investment options and superannuation products, with different investment goals. APRA's statistics are not designed to provide individual members with information to compare the investment options offered. The Australian Securities and Investments Commission's MoneySmart website (www.moneysmart.gov.au) provides guidance on how to compare superannuation investment options and links to other sources of information for this purpose.

'Cash flow adjusted net assets' has been adjusted for Public Sector entities to account for the impact of AASB1056 which came into effect from 1 July 2016. The adjustment has been performed to remove the distortion to net assets arising from application of AASB 1056 with government guaranteed defined benefit liabilities recognised as contributions receivable, and increases the accuracy of the ROR in measuring their performance.

# Other notes

Pooled superannuation trusts (PSTs) have not been included in financial aggregates because PST assets are from other superannuation funds and are reported elsewhere. Retirement saving accounts (RSAs) are not included in financial performance and positions aggregate statistics as the information is not required to be reported as part of APRA's data collections.

Unless specified, all ratios stated have not been annualised.

In tables 1d, 2d, 3d, 4d, 5d and 6a the values of the top level asset classes may not equal the sum of the detailed component level asset classes. This is because some entities have not been able to source information on the asset domicile type and/or listing type of their investments and have reported 'Not applicable' for these items.

Changes in receivables from July 2016 in the financial position tables reflect the adoption of *AASB 1056 Superannuation Entities* for annual reporting periods beginning on or after 1 July 2016. Movements in receivables also affect the item 'Other changes' in the financial performance tables.



