



STATISTICS

Annual Superannuation Bulletin

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Forthcoming issues

This publication will be released according to the timetable published on the APRA website.

Revisions

This publication will include revisions to previously published statistics if better source data becomes available or if compilation errors are uncovered. Significant revisions, if any, are identified and quantified in the 'Revisions' tab of the Excel report version.

APRA regularly analyses past revisions to identify potential improvements to the source data and statistical compilation techniques, in order to minimise the frequency and scale of any future revisions.

Notation

Items which are blank indicate that either nothing was reported for the relevant period, item is not applicable or that the data cannot be calculated.

The symbol '*' indicates that the data have been masked to maintain confidentiality.

Rounding

Details on tables may not add up to totals due to rounding of figures.

Explanatory notes and glossary

A set of explanatory notes is provided at the end of the publication to assist the reader in understanding the source of the data.

A glossary to assist the reader in understanding the definitions of the data in this publication is available on the *Annual Superannuation Bulletin* web page:

https://www.apra.gov.au/publications/annual-superannuation-bulletin

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Important Notice

APRA's *Annual Superannuation Bulletin* contains statistics that provide policymakers, regulators, trustees and the community with information to assess the overall performance of the superannuation system.

This publication is available in two versions: an Adobe PDF version for printing (containing data for the most recent year) and a Microsoft Excel report version (containing more detailed tables of statistics including trend information).

Revisions

This edition of the *Annual Superannuation Bulletin* publication contains revised data due to resubmissions from entities or compilation errors. Please refer to the 'Revisions' tab of the Microsoft Excel version of the *Annual Superannuation Bulletin* publication for further details.

Using the published data

APRA makes historical data available to support and encourage analysis of the achievement of retirement income policy objectives over the long term. In that context, APRA strongly recommends that users of the statistics exercise caution in making assessments or drawing conclusions based on short-term information.

APRA has worked with the industry to improve the quality and consistency of reporting. Ongoing publication of data will provide opportunities for industry to improve the quality of submitted data. Should users of the statistics have any queries on the data enclosed, please contact APRA at:

DataAnalytics@apra.gov.au

Highlights

Industry overview

Total superannuation industry assets were \$2.7 trillion as at 30 June 2018. Of this total, \$1,774.0 billion were held by APRA-regulated superannuation entities and \$749.9 billion were held by self-managed superannuation funds (SMSFs), which are regulated by the ATO. The remaining \$194.5 billion comprised exempt public sector superannuation schemes (\$142.2 billion) and the balance of life office statutory funds (\$52.3 billion).

At 30 June 2018, small funds which include SMSFs, small APRA funds and single-member approved deposit funds accounted for 27.7 per cent of total assets. Industry funds held 23.2 per cent of total assets, retail funds held 22.9 per cent, public sector funds held 22.2 per cent and corporate funds held 2.1 per cent.

Over the ten years from June 2008 to June 2018, total superannuation industry assets increased by 140.3 per cent from \$1.1 trillion to \$2.7 trillion. APRA-regulated assets increased by 42.8 per cent in the first five years (\$673.8 billion to \$962.0 billion), and 84.4 per cent in the subsequent five years (\$962.0 billion to \$1,774.0 billion). SMSF assets increased by 49.4 per cent in the first five years (\$319.0 billion to \$476.5 billion), and 57.4 per cent (\$476.5 billion to \$749.9 billion) in the subsequent five years. (Chart 1)

Average fund assets for entities with more than four members increased by 453 per cent from \$1.6 billion to \$8.8 billion over the ten years to 30 June 2018. (Chart 1)

Over the 10 years from June 2008 to June 2018, the number of APRA-regulated funds with more than four members decreased by 57.5 per cent from 466 to 198. The number of small funds increased by 57.3 per cent from 380,177 to 598,176. SMSFs grew by 58.7 per cent from 375,577 to 596,225, and small APRA-regulated funds with less than four members decreased by 57.6 per cent from 4,600 to 1,951. (Chart 2)

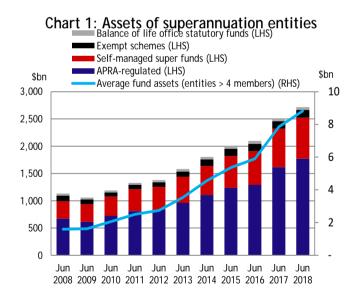
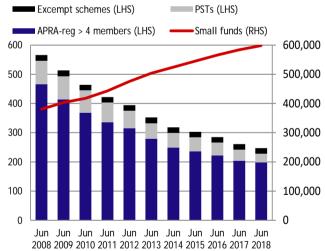


Chart 2: Number of superannuation entities



Entities with more than four members

The comments and charts below refer to APRA-regulated entities with more than four members and exempt public sector superannuation schemes.

Performance

The annual rate of return for the year ended June 2018 was 8.5 per cent. The five year average annualised rate of return to June 2018 was 8.2 per cent and the ten year average annualised rate of return to June 2018 was 5.8 per cent.

Contributions and benefit payments

There were \$107.3 billion of contributions and \$70.4 billion of total benefit payments for the year ended June 2018. Lump sum benefit payments were 48.3 per cent of total benefit payments (\$34.0 billion) and pension benefit payments were 51.7 per cent of total benefit payments (\$36.4 billion) over the year.

Outward benefit transfers exceeded inward benefit transfers by \$3.4 billion for the year ended June 2018, and net contribution flows were \$34.1 billion.

Fees

Fees paid totalled \$9.4 billion for the year ended 30 June 2018, with 92.2 per cent of fees paid by members and the remaining balance largely paid by employer sponsors or from reserves.

Service provider expenses

Expenses paid to service providers totalled \$7.5 billion for the year ended 30 June 2018, with 72.3 per cent (\$5.4 billion) paid to external service providers and the remaining 27.7 per cent (\$2.1 billion) paid for internal service provision.

Membership

Members' benefits were \$1,874.1 billion as at 30 June 2018 compared to \$1,727.5 billion as at 30 June 2017, an increase of 8.5 per cent. Over the ten years from June 2008 to June 2018, members' benefits increased by 107.8 per cent from \$902.0 billion to \$1,874.1 billion. (Chart 3)

The number of member accounts decreased by 2.3 per cent over the year to 30 June 2018, from 27.5 million to 26.8 million. Over the ten years from June 2008 to June 2018, the number of member accounts decreased by 14.1 per cent from 31.3 million to 26.8 million. (Chart 3)

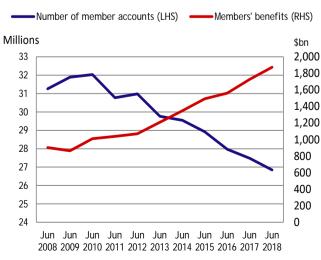
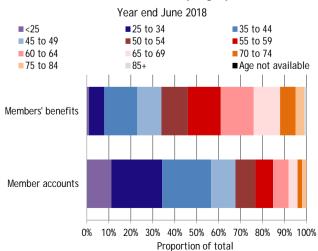


Chart 3: Member accounts and benefits

Chart 4: Membership age profile



The average account balance at 30 June 2018 was \$69,807 compared to \$62,859 in 2017, an increase of 11.1 per cent. In 2018, the average account balance was \$61,936 for women and \$76,591 for men compared to \$55,763 for women and \$69,014 for men in 2017. This is an increase of 11.1 per cent for women and 11.0 per cent for men over the period.

Over the ten years from June 2008 to June 2018 the average account balance increased by 141.9 per cent from \$28,853 in 2008 to \$69,807 in 2018. The average account balance for women over the same period increased by 186.1 per cent from \$21,646 in 2008 to \$61,936 in 2018. The average account balance for men increased by 153.3 per cent from \$30,232 in 2008 to \$76,591 in 2018.

At June 2018, members aged 50 years and over held 65.6 per cent of members' benefits (\$1,230.2 billion) and 32.6 per cent of member accounts (8.8 million). Members aged under 50 years held 33.9 per cent of members' benefits (\$634.8 billion) and 67.1 per cent of member accounts (18.0 million) (refer to Chart 4). This compares to June 2008, where members aged 50 years and over held 53.7 per cent of members' benefits (\$484.0 billion) and 21.8 per cent of member accounts (\$6.8 million). At June 2008, members aged under 50 years held 36.2 per cent of members' benefits (\$326.1 billion) and 76.3 per cent of member accounts (23.9 million).

Board composition

At 30 June 2018 there were 129 APRA-regulated RSE licensees responsible for managing 198 funds with more than four members. These funds had \$1,771.9 billion in assets and 26.0 million member accounts.

There were 958 directorships on boards of APRA-regulated RSE licensees as at 30 June 2018, compared to 1,170 directorships reported as at 30 June 2014. The reduction in the number of directorships is largely driven by the reduction in the total number of APRA-regulated RSE licensees over the period. The average board size remained consistent each year over that period, at seven directors.

Female representation on boards increased by 9.2 per cent over that same period, with women accounting for 32.4 per cent of directorships in 2018 compared to 24.3 per cent in 2014. Men accounted for 67.6 per cent of directorships in 2018 compared to 75.7 per cent in 2014. Average director remuneration was \$52,133 per annum for 2018 compared to \$36,935 in 2014, an increase of 41.1 per cent.

MySuper products

The comments below refer to MySuper products.

Overview

There were 106 MySuper products offered by 91 RSEs and with total assets of \$677.5 billion at 30 June 2018, representing 38.2 per cent of assets held by APRA-regulated superannuation entities. Over the year to 30 June 2018 there was a 14.2 per cent increase in total assets in MySuper products.

There were 91 Generic MySuper products with total assets of \$662.0 billion and 14 Large Employer MySuper products with total assets of \$14.9 billion at 30 June 2018.

Contributions and benefit payments

Total members' benefits flows into MySuper products for the year ended 30 June 2018 were \$81.8 billion, including \$55.4 billion in contributions.

Total members' benefits flows out of MySuper products for the year ended 30 June 2018 were \$47.5 billion, including benefit payments of \$11.3 billion. Net contribution flows for the year ended 30 June 2018 were \$34.3 billion.

Fees

Fees paid for MySuper products totalled \$2.9 billion for the year ended 30 June 2018, with 88 per cent of fees paid by members and the remaining balance largely paid from reserves.

Membership

Members' benefits in MySuper products increased by 13.4 per cent over the year to 30 June 2018, from \$571.1 billion to \$647.5 billion. Members' benefits in MySuper products were 35 per cent of total fund members' benefits at 30 June 2018. MySuper member accounts increased by 0.4 per cent over the year to 30 June 2018, from 15.4 million to 15.5 million. MySuper member accounts were 58 per cent of total fund member accounts at 30 June 2018. The average MySuper account balance increased by 12.9 per cent over the year to 30 June 2018, from \$36,968 to \$41,735.

Over the four years from June 2014 to June 2018, since reporting under the revised reporting framework began, members' benefits in MySuper increased by 86.1 per cent from \$347.8 billion in June 2014 to \$647.5 billion in June 2018. MySuper members' accounts increased by 8.3 per cent from 14.3 million in June 2014 to 15.5 million in June 2018. The average MySuper account balance increased by 71.8 per cent from \$24,287 in June 2014 to \$41,735 in June 2018. The average MySuper account balance at 30 June 2014 for females was \$23,273, compared to \$38,289 in June 2018, an increase of 64.5 per cent over that period. The average MySuper account balance to \$45,090 in June 2018, an increase of 70.1 per cent. At 30 June 2018 the average balance for women was 84.9 per cent of the average balance for men.

| June 2018 | | | | | | | |
|--|----------------------------|--|--|--|--|--|--|
| | Number of RSE licensees | Number of RSEs under trusteeship ^a | Total assets under management (\$ billion) | Number of member accounts ('000) | | | |
| APRA-regulated RSE licensees by license type | | | | | | | |
| Public offer licensee | 69 | 97 | 1,408.0 | 23,433 | | | |
| Non-public offer licensee | 32 | 30 | 48.1 | 327 | | | |
| Extended public offer licensee | 18 | 65 | 315.8 | 2,236 | | | |
| Acting trustee licensee | 9 | 5 | | | | | |
| Group of individual trustees | 1 | 1 | 0.0 | 0 | | | |
| Total | 129 | 198 | 1,771.9 | 25,996 | | | |
| By board structure | | | | | | | |
| Equal representation required by legislation | 39 | 43 | 522.3 | 3,972 | | | |
| Equal representation required by governing rules | 35 | 35 | 624.9 | 10,565 | | | |
| Non equal representation | 55 | 120 | 624.7 | 11,458 | | | |
| Total | 129 | 198 | 1,771.9 | 25,996 | | | |
| By ownership structure | | | | | | | |
| Financial services corporation ownership | 50 | 122 | 648.3 | 11,830 | | | |
| Employer sponsor (non-public sector) ownership | 19 | 18 | 83.3 | 802 | | | |
| Public sector organisation ownership | 5 | 9 | 324.1 | 1,344 | | | |
| Nominating organisation ownership | 25 | 26 | 492.5 | 10,153 | | | |
| Public company ownership | 2 | 2 | 79.5 | 490 | | | |
| Other ownership type | 28 | 21 | 144.3 | 1,378 | | | |
| Total | 129 | 198 | 1,771.9 | 25,996 | | | |
| By profit status | | | | | | | |
| For profit | 53 | 120 | 622.5 | 11,398 | | | |
| Not for profit | 76 | 78 | 1,149.4 | 14,598 | | | |
| Total | 129 | 198 | 1,771.9 | 25,996 | | | |

 $^{\rm a}$ Refers to entities with more than four members.

| Table 2 RSE licensees directorships | | | | |
|---|-------------------------|--|--|--|
| June 2018 | | | | |
| | Number of directors | | | |
| Number of directorships by gender | | | | |
| Female | 310 | | | |
| Male | 648 | | | |
| Total directorships | 958 | | | |
| Number of directorships by representation | | | | |
| Member representative | 294 | | | |
| Employer representative | 294 | | | |
| Independent director | 88 | | | |
| Executive director | 46 | | | |
| Non-executive director | 165 | | | |
| Non-affiliated director | 71 | | | |
| Total directorships | 958 | | | |
| Number of boards | 129 | | | |
| Average number of directors on board | 7 | | | |
| Number of directors with multiple directorships | 64 | | | |
| | Directors' remuneration | | | |
| Total directors remuneration (\$ million p.a.) | 50 | | | |
| Average director remuneration (\$ p.a.) | 52,133 | | | |

| | Table | e 3 Funds profi | ile | | | |
|--|-----------------------|------------------------------|---|--------------------------------------|--|---|
| | | June 2018 | | | | |
| | Number of entities | Total assets (\$ billion) | Number of member accounts ('000) | Members' benefits (\$ billion) | Average member account balance (\$'000) | Number of entities offering MySuper products |
| By fund type | | | | | | |
| Corporate | 24 | 56.0 | 294 | 52.5 | 178 | 13 |
| Industry | 38 | 631.4 | 11,617 | 592.5 | 51 | 38 |
| Public sector | 37 | 604.2 | 3,537 | 612.3 | 173 | 12 |
| Retail | 118 | 622.5 | 11,398 | 616.8 | 54 | 28 |
| Small ^a | 598,176 | 752.0 | 1,122 | 724.2 | 645 | |
| Pooled superannuation trusts | 30 | 157.6 | | | | |
| Balance of life office statutory funds | | 52.3 | | | | |
| Total ^b | 598,423 | 2,718.4 | 27,968 | 2,598.2 | 93 | 91 |
| By regulatory classification | | | | | | |
| APRA-regulated | | | | | | |
| Public offer superannuation funds | 131 | 1,436.7 | 22,251 | 1,382.0 | 62 | 67 |
| Non-public offer superannuation funds | 57 | 331.1 | 1,452 | 318.8 | 220 | 24 |
| Eligible rollover funds | 8 | 4.0 | 2,291 | 4.0 | 2 | |
| Multi-member approved deposit funds | 2 | 0.0 | 3 | 0.0 | 9 | |
| Small APRA funds | 1,951 | 2.1 | 4 | 2.1 | 601 | |
| of which: single member approved deposit funds | 12 | 0.0 | | | | |
| Pooled superannuation trusts | 30 | 157.6 | | | | |
| Total APRA-regulated ^b | 2,179 | 1,774.0 | 25,999 | 1,707.0 | 66 | 91 |
| ATO-regulated | | | | | | |
| Self-managed superannuation funds | 596,225 | 749.9 | 1,119 | 722 | 645 | |
| Other regulated | | | | | | |
| Exempt public sector superannuation schemes | 19 | 142.2 | 850 | 169 | 199 | |
| Balance of life office statutory funds | | 52.3 | | | | |
| Total ^b | 598,423 | 2,718.4 | 27,968 | 2,598.2 | 93 | 91 |

^a Self-managed superannuation funds, small APRA funds and single member approved deposit funds.
^b Pooled superannuation trusts are not included in total assets as their assets are captured in other superannuation entity categories.

| Table 4 Financial performance Year end June 2018 (\$ million) | | | | | | | |
|---|-----------|-------|---------|-----------|--|--|--|
| | | | | | | | |
| Fotal assets at the beginning of the financial year | 1,750,871 | 2,121 | 704,589 | 2,457,581 | | | |
| Fotal contributions | 107,331 | 17 | 40,559 | 147,907 | | | |
| Employer | 87,525 | 4 | 7,320 | 94,849 | | | |
| Member | 19,806 | 13 | 33,239 | 53,058 | | | |
| contribution tax and surcharge | 10,881 | | | | | | |
| let benefit transfers | -3,402 | | 7,405 | 4,003 | | | |
| Inward | 81,129 | | 16,903 | 98,032 | | | |
| Outward | 84,532 | | 9,498 | 94,030 | | | |
| enefit payments | 70,384 | 133 | 47,823 | 118,341 | | | |
| Lump sums | 33,968 | | 6,335 | 40,303 | | | |
| Pensions | 36,416 | | 41,488 | 77,904 | | | |
| ther members' benefits flows | 571 | | | 571 | | | |
| let contribution flows | 34,115 | -116 | 141 | 34,140 | | | |
| et insurance flows | -4,491 | -1 | | | | | |
| nvestment income | 146,318 | 189 | 51,553 | 198,060 | | | |
| nvestment expenses | 4,304 | 5 | 3,756 | 8,065 | | | |
| let investment income | 142,014 | 184 | 47,797 | 189,995 | | | |
| perating income | 581 | 0 | | 581 | | | |
| dministration and operating expenses | 6,832 | 19 | 3,614 | 10,465 | | | |
| Other changes | 9,456 | -40 | 986 | | | | |
| et growth | 162,471 | 9 | 45,310 | 207,790 | | | |
| otal assets at the end of the financial year | 1,914,087 | 2,129 | 749,899 | 2,666,116 | | | |
| lumber of entities | 217 | 1,951 | 596,225 | 598,393 | | | |

Table 5 Members' benefit payments by condition of release

| Entities with more than four members |
|--------------------------------------|
| Vear and June 2018 |

| | Benefit payments (\$ million) | Number of member accounts ('000) | Average benefit payment per member account (\$) |
|---|----------------------------------|--|---|
| Lump sum benefit payments ^a | | | |
| Retirement condition of release | 10,638 | 291 | 36,566 |
| Death condition of release | 5,126 | 40 | 127,956 |
| Permanent incapacity condition of release | 2,087 | 20 | 105,529 |
| Severe financial hardship condition of release | 593 | 72 | 8,190 |
| Attaining preservation age or age 65 condition of release | 4,379 | 156 | 28,131 |
| Other conditions of release | 9,964 | 740 | 13,471 |
| Total lump sum benefit payments | 32,788 | 1,319 | 24,866 |
| Pension benefit accounts opened ^b | | | |
| Retirement condition of release | 1,074 | 49 | 21,988 |
| Death condition of release | 97 | 5 | 20,707 |
| Permanent incapacity condition of release | 56 | 2 | 31,180 |
| Attaining preservation age or age 65 condition of release | 1,208 | 81 | 14,916 |
| Other conditions of release | 1,492 | 79 | 19,001 |
| Total pension benefit payments | 3,927 | 215 | 18,280 |

| | Proportion (%) | | |
|---|------------------|------------------------------|--|
| | Benefit payments | Number of member accounts | |
| Lump sum benefit payments ^a | | _ | |
| Retirement condition of release | 32% | 22% | |
| Death condition of release | 16% | 3% | |
| Permanent incapacity condition of release | 6% | 1% | |
| Severe financial hardship condition of release | 2% | 5% | |
| Attaining preservation age or age 65 condition of release | 13% | 12% | |
| Other conditions of release | 30% | 56% | |
| Total lump sum benefit payments | 100% | 100% | |
| Pension benefit accounts opened ^b | | | |
| Retirement condition of release | 27% | 23% | |
| Death condition of release | 2% | 2% | |
| Permanent incapacity condition of release | 1% | 1% | |
| Attaining preservation age or age 65 condition of release | 31% | 38% | |
| Other conditions of release | 38% | 37% | |
| Total pension benefit payments | 100% | 100% | |

^a Represents accounts from which a lump sum benefit payment was made and the value of lump sum benefits paid in the year.

^b Represents the number of member accounts from which a pension benefit account was opened and the value of pension benefit payments paid in the year from those accounts.

Table 6 Fees paid by source of payment

Entities with more than four members

Year end June 2018

| | By source of payment | | | | | | |
|----------------|----------------------|------------------|--------------|-------------------|-------|-------|--|
| | Member | Employer sponsor | Reserve | RSE Licensee | Other | Total | |
| | | | (\$ n | nillion) | | | |
| By fee type | | | | | | | |
| Administration | 3,781 | 81 | 34 | 0 | 1 | 3,898 | |
| Advice | 730 | 0 | 17 | 0 | 0 | 746 | |
| Exit | 53 | 0 | 0 | 0 | 0 | 53 | |
| Insurance | 539 | 0 | 26 | 0 | 0 | 566 | |
| Investment | 2,482 | 77 | 471 | 0 | 11 | 3,040 | |
| Switching | 0 | 0 | 0 | 0 | 0 | 0 | |
| Activity | 741 | 0 | 0 | 0 | 0 | 741 | |
| Other | 376 | 1 | 4 | 0 | 15 | 396 | |
| Total fees | 8,702 | 159 | 553 | 0 | 27 | 9,441 | |
| | | | Proportion o | of total fees (%) | | | |
| By fee type | | | | | | | |
| Administration | 40% | 1% | 0% | 0% | 0% | 41% | |
| Advice | 8% | 0% | 0% | 0% | 0% | 8% | |
| Exit | 1% | 0% | 0% | 0% | 0% | 1% | |
| Insurance | 6% | 0% | 0% | 0% | 0% | 6% | |
| Investment | 26% | 1% | 5% | 0% | 0% | 32% | |
| Switching | 0% | 0% | 0% | 0% | 0% | 0% | |
| Activity | 8% | 0% | 0% | 0% | 0% | 8% | |
| Other | 4% | 0% | 0% | 0% | 0% | 4% | |
| Total fees | 92% | 2% | 6% | 0% | 0% | 100% | |

Table 7 Expenses by type of service provider

Entities with more than four members Year end June 2018

| | | By type of service provider | | | | |
|---------------------------------|------------------------------|----------------------------------|-----------|--|--|--|
| | Internal service provider | External service provider | Total | | | |
| | | (\$ million) | | | | |
| By service role type | | | | | | |
| Accountant | 15 | 9 | 23 | | | |
| Administrator | 1,021 | 1,764 | 2,785 | | | |
| Asset consultant | * | * | 64 | | | |
| Custodian | * | * | 160 | | | |
| Financial advisor: employer | 0 | * | * | | | |
| Financial advisor: member | * | * | 478 | | | |
| Implemented consultant | * | * | 14 | | | |
| Professional indemnity insurer | 0 | 7 | 7 | | | |
| Internal auditor | * | * | 11 | | | |
| Investment manager | * | * | 2,466 | | | |
| IT service provider | 34 | 51 | 85 | | | |
| Lawyer | 5 | 19 | 23 | | | |
| Platform provider | * | * | * | | | |
| Promoter | * | * | 78 | | | |
| RSE actuary | * | * | 16 | | | |
| RSE auditor | 0 | 20 | 20 | | | |
| Other | 746 | 292 | 1,038 | | | |
| Total service provider expenses | 2,074 | 5,403 | 7,476 | | | |
| | Proportion | n of total service provider expe | enses (%) | | | |
| By service role type | | | | | | |
| Accountant | 0% | O% | 0% | | | |
| Administrator | 14% | 24% | 37% | | | |
| Asset consultant | * | * | 1% | | | |
| Custodian | * | * | 2% | | | |
| Financial advisor: employer | 0% | * | 0% | | | |
| Financial advisor: member | * | * | 6% | | | |
| Implemented consultant | * | * | 0% | | | |
| Professional indemnity insurer | 0% | 0% | 0% | | | |
| Internal auditor | * | * | 0% | | | |
| Investment manager | * | * | 33% | | | |
| IT service provider | 0% | 1% | 1% | | | |
| Lawyer | 0% | 0% | 0% | | | |
| Platform provider | * | * | * | | | |
| Promoter | * | * | 1% | | | |
| RSE actuary | * | * | 0% | | | |
| RSE auditor | 0% | 0% | 0% | | | |
| | | 0.0 | 0.0 | | | |

10%

28%

4%

72%

Other

Total service provider expenses

14%

100%

| | Table 8 Financial p | oosition | | | | |
|---|--------------------------------------|------------------|-----------------------------------|---------|--|--|
| | June 2018 | | | | | |
| (\$ billion) | | | | | | |
| | Entities with more than four members | Small APRA funds | Self-managed superannuation funds | Total | | |
| Investments | 1,693.1 | 2.1 | | | | |
| Other assets | 221.0 | 0.0 | | | | |
| Total assets | 1,914.1 | 2.1 | 749.9 | 2,666.1 | | |
| Total liabilities | 42.4 | 0.0 | 27.8 | 70.2 | | |
| Liability for members' benefits | 1,881.6 | 2.1 | | | | |
| Defined contribution members' benefits | 1,478.1 | 2.1 | | | | |
| Defined benefit members' benefits | 402.9 | 0.0 | | | | |
| Unallocated benefits | 0.5 | 0.0 | | | | |
| Reserves | 8.1 | 0.0 | | | | |
| Surplus/deficit in net assets | -18.0 | 0.0 | | | | |
| Net assets available to pay members' benefits | 1,871.7 | 2.1 | 722.1 | 2,595.9 | | |
| Number of entities | 217 | 1,951 | 596,225 | 598,393 | | |

| Table 9 Ratios by fund type Entities with more than four members Year end June 2018 | | | | | | | |
|---|--------|---------|---------|---------|-----------|--|--|
| | | | | | | | |
| Net assets (\$m) | 54,154 | 605,001 | 593,648 | 618,893 | 1,871,696 | | |
| Total administration and operating expenses (\$m) | 133 | 1,738 | 768 | 4,194 | 6,832 | | |
| Total investment expenses (\$m) | 201 | 2,120 | 1,272 | 711 | 4,304 | | |
| Total expenses (\$m) | 333 | 3,858 | 2,040 | 4,905 | 11,136 | | |
| Net earnings after tax (\$m) | 4,074 | 53,076 | 31,345 | 43,031 | 131,527 | | |
| Cash flow adjusted net assets (\$m) ^a | 53,448 | 536,268 | 374,640 | 580,710 | 1,545,066 | | |
| Operating expense ratio (%) | 0.2% | 0.3% | 0.2% | 0.7% | 0.4% | | |
| Investment expense ratio (%) | 0.4% | 0.4% | 0.3% | 0.1% | 0.3% | | |
| Rate of return (%) | 7.6% | 9.9% | 8.4% | 7.4% | 8.5% | | |
| 25th percentile | 7.0% | 8.5% | 5.7% | 5.3% | 6.1% | | |
| 75th percentile | 9.2% | 10.2% | 9.2% | 7.8% | 9.2% | | |
| Five year average annualised rate of return (%) | 8.0% | 9.3% | 8.6% | 7.0% | 8.2% | | |
| Ten year average annualised rate of return (%) | 5.8% | 6.5% | 6.3% | 4.9% | 5.8% | | |
| Number of entities | 24 | 38 | 37 | 118 | 217 | | |

Table 10 Changes in membership profile by fund type

| Entities with more than four members |
|--------------------------------------|
|--------------------------------------|

Year end June 2018

| | Corporate | Industry | Public sector | Retail | Total |
|--|-----------|-------------------|--------------------------|------------------|------------|
| - | | Numbe | r of member accounts | s ('000) | |
| Number of member accounts at beginning of the period | 328 | 11,272 | 3,525 | 12,306 | 27,432 |
| Number of new member accounts | 27 | 1,904 | 269 | 1,235 | 3,434 |
| of which: | | | | | |
| Inward rollovers | 1 | 147 | 17 | 380 | 545 |
| Successor fund transfer | 0 | 290 | 21 | 81 | 392 |
| Number of closed member accounts | | | | | |
| of which: | 61 | 1,559 | 257 | 2,143 | 4,020 |
| Consolidation of accounts | 1 | 16 | 10 | 49 | 76 |
| Outward rollovers | 18 | 927 | 101 | 998 | 2,043 |
| Successor fund transfer | 32 | 309 196 112 | 0 69 | 98 406 591 | 439 |
| Satisfying a condition of release | 10 | | | | 680 784 |
| Other | 2 | | 79 | | |
| lumber of member accounts at the end of period | 294 | 11,617 | 3,537 | 11,398 | 26,846 |
| - | | Mer | nbers' benefits (\$ mill | lion) | |
| <i>I</i> embers' benefits at beginning of the period | 55,190 | 511,264 | 575,103 | 582,096 | 1,723,654 |
| Nembers' benefits at end of the period | 52,463 | 592,502 | 612,311 | 616,780 | 1,874,055 |
| lembers' benefits by type of account movement | | | | | |
| Members' benefits of new member accounts | 651 | 36,780 | 9,897 | 53,032 | 100,360 |
| Members' benefits of closed accounts | 10,557 | 25,283 | 14,347 | 55,986 | 106,172 |
| Consolidation of accounts | 73 | 1,200 | 2,004 | 9,088 | 12,365 |
| Outward rollovers | 1,235 | 13,035 | 5,607 | 28,802 | 48,679 |
| Successor fund transfer | 6,261 | 4,477 | 0 | 3,959 | 14,697 |
| Satisfying a condition of release | 2,817 | 5,577 | 5,323 | 6,788 | 20,506 |
| Other | 170 | 994 | 1,412 | 7,348 | 9,925 |

Table 11 Membership profile by account type Entities with more than four members Year end June 2018 Number of member Members' benefits Average account balance accounts (\$ million) (\$) (′000) By interest Defined benefit interest 905 349,400 316,207 Defined contribution interest 57,041 1,462,860 25,646 Both defined benefits and defined contribution benefits interest 295 94,988 321,647 Total^a 26,846 1,874,055 69,807 of which: MySuper interest 15,514 647,460 41,735 as a result of member investment choice 42,737 2,018 86,241 not as a result of member investment choice 561,208 41,584 13,496 By member account status Active member account 18,442 1,645,122 89,205 Inactive member account 8,055 219,367 27,234 Lost member account 27,334 350 9,567 Total^a 26,846 1,874,055 69,807 By existence of TFN Member account with a TFN 26,063 1,857,432 71,267 Member account without a TFN 783 16,623 21,230 Total^a 26,846 1,874,055 69,807

^a Components do not add up to totals where member account segmentation is unknown.

| | | | T | | ••• | rofile by gend than four membe June 2018 | | 9 | | | |
|-------------------|----------------------------------|-----------------|-------------|----------|---------------|--|-------------|-----------|--------------|-----------------|---------|
| - | Number of member accounts ('000) | | | | Members' bene | efits (\$ millio | on) | Average m | ember accoun | it balance (\$) | |
| | Female | Male | Other | Total | Female | Male | Other | Total | Female | Male | Total |
| By age brackets | | | | | | | | | | | |
| <25 | 1,394 | 1,545 | 16 | 2,955 | 6,757 | 9,872 | 208 | 16,836 | 4,847 | 6,388 | 5,697 |
| 25 to 34 | 2,825 | 3,256 | 32 | 6,113 | 56,352 | 77,160 | 204 | 133,716 | 19,947 | 23,696 | 21,873 |
| 35 to 44 | 2,768 | 3,202 | 13 | 5,983 | 114,619 | 163,501 | 166 | 278,286 | 41,408 | 51,054 | 46,512 |
| 45 to 49 | 1,375 | 1,574 | 3 | 2,952 | 84,031 | 121,835 | 56 | 205,921 | 61,110 | 77,423 | 69,753 |
| 50 to 54 | 1,151 | 1,331 | 2 | 2,484 | 92,397 | 136,800 | 51 | 229,248 | 80,307 | 102,800 | 92,300 |
| 55 to 59 | 1,031 | 1,218 | 2 | 2,251 | 113,247 | 169,888 | 47 | 283,182 | 109,879 | 139,456 | 125,821 |
| 60 to 64 | 800 | 958 | 1 | 1,759 | 117,671 | 163,238 | 38 | 280,947 | 147,143 | 170,445 | 159,757 |
| 65 to 69 | 498 | 598 | 1 | 1,096 | 91,166 | 124,591 | 17 | 215,773 | 183,213 | 208,379 | 196,853 |
| 70 to 74 | 284 | 350 | | 633 | 53,607 | 78,053 | 5 | 131,665 | 189,000 | 223,273 | 207,840 |
| 75 to 84 | 193 | 250 | | 443 | 31,631 | 47,593 | 9 | 79,234 | 164,151 | 190,343 | 178,918 |
| 85+ | 47 | 48 | - | 94 | 4,544 | 5,592 | 1 | 10,137 | 97,607 | 116,856 | 107,307 |
| Age not available | 5 | 8 | 69 | 82 | 16 | 24 | 9,070 | 9,110 | 3,263 | 3,008 | 110,779 |
| Total | 12,368 | 14,338 | 140 | 26,846 | 766,037 | 1,098,147 | 9,871 | 1,874,055 | 61,936 | 76,591 | 69,807 |
| | Proport | tion of total n | nember acco | unts (%) | Propo | ortion of total m | embers' bei | | | | |
| By age brackets | | | | | | | | | 1 | | |
| <25 | 5% | 6% | 0% | 11% | 0% | 1% | 0% | 1% | | | |
| 25 to 34 | 11% | 12% | 0% | 23% | 3% | 4% | 0% | 7% | | | |
| 35 to 44 | 10% | 12% | 0% | 22% | 6% | 9% | 0% | 15% | | | |
| 45 to 49 | 5% | 6% | 0% | 11% | 4% | 7% | 0% | 11% | | | |
| 50 to 54 | 4% | 5% | 0% | 9% | 5% | 7% | 0% | 12% | | | |
| 55 to 59 | 4% | 5% | 0% | 8% | 6% | 9% | 0% | 15% | | | |
| 60 to 64 | 3% | 4% | 0% | 7% | 6% | 9% | 0% | 15% | | | |
| 65 to 69 | 2% | 2% | 0% | 4% | 5% | 7% | 0% | 12% | | | |
| 70 to 74 | 1% | 1% | 0% | 2% | 3% | 4% | 0% | 7% | | | |
| 75 to 84 | 1% | 1% | 0% | 2% | 2% | 3% | 0% | 4% | | | |
| 85+ | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 1% | | | |
| Age not available | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | | | |
| Total | 46% | 53% | 1% | 100% | 41% | 59% | 1% | 100% | | | |

| | Table 13 Pe | | profile by pension typ | De | | | | | |
|--|--|--|---|--|--|--|--|--|--|
| Entities with more than four members Year end June 2018 | | | | | | | | | |
| | Number of pension member accounts ('000) | Pension members' benefits (\$ million) | Pension benefit payments (\$ million) | Average pension members' benefits (\$) | Average pension benefit payment (\$) | | | | |
| By pension type | | | | | | | | | |
| Account based pension | 714 | 204,997 | 12,575 | 287,097 | 17,611 | | | | |
| Allocated pension | 522 | 171,364 | 12,284 | 328,021 | 23,514 | | | | |
| Annuity | 101 | 15,179 | 4,270 | 150,971 | 42,468 | | | | |
| Other pension benefit | 156 | 40,765 | 3,782 | 260,979 | 24,215 | | | | |
| Transition to retirement pension | 131 | 24,962 | 1,752 | 190,457 | 13,367 | | | | |
| Total pensions | 1,624 | 457,268 | 34,663 | 281,523 | 21,341 | | | | |
| | Proportion of total pension member accounts (%) | Proportion of total pension members' benefits (%) | Proportion of total pension benefit payments (%) | | | | | | |
| By pension type | | | | | | | | | |
| Account based pension | 44.0% | 45.0% | 36.0% | | | | | | |
| Allocated pension | 32.0% | 37.0% | 35.0% | | | | | | |
| Annuity | 6.0% | 3.0% | 12.0% | | | | | | |
| Other pension benefit | 10.0% | 9.0% | 11.0% | | | | | | |
| Transition to retirement pension | 8.0% | 5.0% | 5.0% | | | | | | |
| Total pensions | 100.0% | 100.0% | 100.0% | | | | | | |

| | | Entities with more than four members Year end June 2018 | | | | | | | | | | |
|---|-----------|--|---------------|--------|--------|--|--|--|--|--|--|--|
| | Corporate | Industry | Public sector | Retail | Total | | | | | | | |
| otal premiums collected (\$m) | 142 | 3,476 | 1,151 | 4,434 | 9,202 | | | | | | | |
| ife insurance | | | | | | | | | | | | |
| Number of member accounts ('000) | 230 | 8,339 | 1,822 | 4,524 | 14,915 | | | | | | | |
| Number of claims admitted - not paid | * | 303 | * | 799 | 1,198 | | | | | | | |
| Claims admitted - not paid (\$m) | * | 59 | * | 120 | 184 | | | | | | | |
| Number of claims paid | 269 | 9,450 | 2,104 | 4,954 | 16,777 | | | | | | | |
| Claims paid (\$m) | 41 | 1,252 | 372 | 1,087 | 2,752 | | | | | | | |
| otal and permanent disability insurance | | | | | | | | | | | | |
| Number of member accounts ('000) | 203 | 7,275 | 1,817 | 3,829 | 13,124 | | | | | | | |
| Number of claims admitted - not paid | * | * | 137 | 434 | 1,594 | | | | | | | |
| Claims admitted - not paid (\$m) | * | * | 23 | 53 | 431 | | | | | | | |
| Number of claims paid | 244 | 9,954 | 4,039 | 3,751 | 17,988 | | | | | | | |
| Claims paid (\$m) | 44 | 1,040 | 456 | 743 | 2,283 | | | | | | | |
| ncome protection insurance | | | | | | | | | | | | |
| Number of member accounts ('000) | 70 | 3,592 | 904 | 1,109 | 5,674 | | | | | | | |
| Number of claims admitted - not paid | * | 503 | * | 693 | 1,553 | | | | | | | |
| Claims admitted - not paid (\$m) | * | 4 | * | 14 | 20 | | | | | | | |
| Number of claims paid | 481 | 23,338 | 12,311 | 8,098 | 44,228 | | | | | | | |
| Claims paid (\$m) | 18 | 444 | 278 | 350 | 1,090 | | | | | | | |
| Other insurance | | | | | | | | | | | | |
| Number of member accounts ('000) | - | * | * | 24 | 33 | | | | | | | |
| Number of claims admitted - not paid | - | * | * | * | 40 | | | | | | | |
| Claims admitted - not paid (\$m) | - | * | * | * | 7 | | | | | | | |
| Number of claims paid | - | 326 | * | * | 380 | | | | | | | |
| Claims paid (\$m) | - | * | * | * | 40 | | | | | | | |

Table 14 Insurance products, coverage, premiums and claims by fund type

| | Та | ble 15 MySuper produ | cts profile | | |
|-------------------------------------|-------------------------------|---|--|-----------------------------------|--|
| | | June 2018 | | | |
| | Number of MySuper products | Total assets in MySuper products (\$ billion) | Number of MySuper member accounts ('000) | Members' benefits (\$ billion) | Average MySuper member account balance (\$) |
| MySuper product type | | | | | |
| Generic | 91 | 662.0 | 15,309 | 632.0 | 41,273 |
| Large Employer | 14 | 14.9 | 190 | 15.0 | 79,792 |
| Material Goodwill | 1 | 0.5 | 15 | 0.5 | 32,483 |
| Total | 106 | 677.5 | 15,514 | 647.0 | 41,735 |
| of which: with a lifecycle strategy | 33 | 246.9 | 5,311 | 224.0 | 42,229 |
| By fund type | | | | | |
| Corporate | 13 | 19.9 | 187 | 19.0 | 100,696 |
| Industry | 39 | 404.4 | 9,912 | 386.0 | 38,961 |
| Public sector | 12 | 138.0 | 1,719 | 128.0 | 74,456 |
| Retail | 42 | 115.2 | 3,696 | 114.0 | 30,964 |
| Total | 106 | 677.5 | 15,514 | 647.0 | 41,735 |
| Corporate | | | | | |
| Generic | 13 | 19.9 | 187 | 19.0 | 100,696 |
| Large Employer | | | | | |
| Material Goodwill | | | | | |
| Total | 13 | 19.9 | 187 | 19.0 | 100,696 |
| of which: with a lifecycle strategy | 2 | 8.0 | 71 | 8.0 | 108,212 |
| Industry | | | | | |
| Generic | 38 | 401.3 | 9,890 | 383.0 | 38,707 |
| Large Employer | 1 | 3.1 | 22 | 3.0 | 155,765 |
| Material Goodwill | | | | | |
| Total | 39 | 404.4 | 9,912 | 386.0 | 38,961 |
| of which: with a lifecycle strategy | 5 | 57.0 | 1,321 | 44.0 | 33,448 |
| Public sector | | | | | |
| Generic | 12 | 138.0 | 1,719 | 128.0 | 74,456 |
| Large Employer | | | | | |
| Material Goodwill | | | | | |
| Total | 12 | 138.0 | 1,719 | 128.0 | 74,456 |
| of which: with a lifecycle strategy | 4 | 106.8 | 1,239 | 97.0 | 78,532 |
| Retail | | | | | |
| Generic | 28 | 102.9 | 3,512 | 102.0 | 29,089 |
| Large employer | 13 | 11.8 | 168 | 12.0 | 70,043 |
| Material goodwill | 1 | 0.5 | 15 | 0.5 | 32,483 |
| Total | 42 | 115.2 | 3,696 | 114.4 | 30,964 |
| of which: with a lifecycle strategy | 22 | 75.2 | 2,680 | 75.0 | 28,024 |

| Table 16 | MySuper financia | l performance k | by fund type | | | | | | | | |
|---|------------------|-----------------|---------------|---------|---------|--|--|--|--|--|--|
| | Year end | | | | | | | | | | |
| (\$ million) | | | | | | | | | | | |
| | Corporate | Industry | Public sector | Retail | Total | | | | | | |
| Total assets at the beginning of the financial year | 21,275 | 348,412 | 120,391 | 103,389 | 593,466 | | | | | | |
| Members' benefits flows in | 2,256 | 48,216 | 15,380 | 15,908 | 81,760 | | | | | | |
| of which: Employer contributions | 991 | 26,973 | 8,915 | 10,069 | 46,948 | | | | | | |
| of which: Member contributions | 107 | 3,875 | 3,809 | 646 | 8,437 | | | | | | |
| of which: Accrued default amounts | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Members' benefits flows out | 1,731 | 25,088 | 8,299 | 12,385 | 47,503 | | | | | | |
| of which: Benefit payments | 195 | 7,820 | 1,620 | 1,706 | 11,342 | | | | | | |
| Net contribution flows | 525 | 23,128 | 7,081 | 3,524 | 34,257 | | | | | | |
| Net investment income | 1,371 | 37,110 | 11,439 | 9,408 | 59,327 | | | | | | |
| Dperating income | 2 | 76 | 20 | 60 | 159 | | | | | | |
| Total operating expenses | 52 | 1,192 | 363 | 460 | 2,066 | | | | | | |
| Net insurance flows | -45 | -2,114 | -561 | -926 | -3,647 | | | | | | |
| Other changes | -3,211 | -980 | -20 | 170 | -4,041 | | | | | | |
| Net growth | -1,409 | 56,028 | 17,596 | 11,774 | 83,989 | | | | | | |
| Total assets at the end of the financial year | 19,866 | 404,440 | 137,987 | 115,163 | 677,456 | | | | | | |

Table 17 MySuper products fees paid by source of payment

| | | Year end Jun | ie 2018 | | | | | | | | | |
|----------------|--------|------------------------------|-----------|--------------|-------|-------|--|--|--|--|--|--|
| | | | By source | e of payment | | | | | | | | |
| | Member | Employer sponsor | Reserve | RSE Licensee | Other | Total | | | | | | |
| | | | (\$ n | nillion) | | | | | | | | |
| By fee type | | | | | | | | | | | | |
| Administration | 1,620 | 2 | 6 | 0 | 3 | 1,631 | | | | | | |
| Advice | 9 | 0 | 8 | 0 | 0 | 16 | | | | | | |
| Exit | 35 | 0 | 0 | 0 | 0 | 35 | | | | | | |
| Insurance | 179 | 0 | 0 | 0 | 0 | 180 | | | | | | |
| Investment | 714 | 0 | 327 | 0 | 0 | 1,041 | | | | | | |
| Switching | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Activity | 19 | 0 | 0 | 0 | 0 | 19 | | | | | | |
| Other | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Total fees | 2,577 | 2 | 340 | 0 | 3 | 2,922 | | | | | | |
| | | Proportion of total fees (%) | | | | | | | | | | |
| By fee type | | | | | | | | | | | | |
| Administration | 55% | 0% | 0% | 0% | 0% | 56% | | | | | | |
| Advice | 0% | 0% | 0% | 0% | 0% | 1% | | | | | | |
| Exit | 1% | 0% | 0% | 0% | 0% | 1% | | | | | | |
| Insurance | 6% | 0% | 0% | 0% | 0% | 6% | | | | | | |
| Investment | 24% | 0% | 11% | 0% | 0% | 36% | | | | | | |
| Switching | 0% | 0% | 0% | 0% | 0% | 0% | | | | | | |
| Activity | 1% | 0% | 0% | 0% | 0% | 1% | | | | | | |
| Other | 0% | 0% | 0% | 0% | 0% | 0% | | | | | | |
| Total fees | 88% | 0% | 12% | 0% | 0% | 100% | | | | | | |

| | Year end June 2 | 2018 | | | |
|--|-----------------|-------------|--------------------|-------------------|---------|
| | Corporate | Industry | Public sector | Retail | Total |
| | | MySup | er member accounts | 5 ('000) | |
| MySuper member accounts at the beginning of period | 188 | 9,462 | 1,670 | 3,864 | 15,184 |
| New MySuper member accounts | 20 | 1,466 | 154 | 621 | 2,261 |
| of which: | | | | | |
| Inward Rollovers | 0 | 87 | 4 | 39 | 130 |
| Successor fund transfer | 0 | 265 | 20 | 21 | 306 |
| Closed MySuper member accounts | 20 | 1,002 | 99 | 769 | 1,890 |
| lySuper member accounts at the end of period | 187 | 9,912 | 1,719 | 3,696 | 15,514 |
| AySuper member account movements due to switching | | | | | |
| Switched from choice product to MySuper product within fund | 1 | 5 | 7 9 | | 16 83 |
| Switched from MySuper product to choice product within fund | 5 | 12 | 5 41 | : | 35 205 |
| | | MySuper pro | duct members' bene | fits (\$ million) | |
| MySuper product members' benefits at beginning of the period | 17,094 | 331,653 | 112,379 | 102,997 | 564,122 |
| MySuper product members' benefits at the end of period | 18,846 | 386,172 | 128,006 | 114,436 | 647,460 |

| Table 19 MySuper member profile Jun-18 | | | | | | | | | | |
|---|-----------|----------|---------------|---------|---------|--|--|--|--|--|
| | Corporate | Industry | Public sector | Retail | Total | | | | | |
| AySuper member accounts ('000) | 187 | 9,912 | 1,719 | 3,696 | 15,514 | | | | | |
| Proportion of total fund member accounts (%) | 64% | 85% | 49% | 32% | 58% | | | | | |
| <i>I</i> ySuper members' benefits (\$m) | 18,846 | 386,172 | 128,006 | 114,436 | 647,460 | | | | | |
| Proportion of total fund members' benefits (%) | 36% | 65% | 21% | 19% | 35% | | | | | |
| /lySuper products' average account balance (\$) | 100,696 | 38,961 | 74,456 | 30,964 | 41,735 | | | | | |
| unds' average account balance (\$) | 178,170 | 51,005 | 173,127 | 54,111 | 69,807 | | | | | |

| Year end June 2018 | |
|---|--|
| Table 20 Membership profile of MySuper products by gender and age | |

| F | Numl | per of member | er accounts (| '000) | M | Members' benefits (\$ million) | | | | Average member account balance (\$) | | |
|-------------------|---------|----------------|---------------|----------|---------|--------------------------------|--------------|------------|--------|-------------------------------------|--------|--|
| | Female | Male | Other | Total | Female | Male | Other | Total | Female | Male | Total | |
| By age brackets | | | | | | | | | | | | |
| <25 | 1,166 | 1,287 | 11 | 2,464 | 5,061 | 5,873 | 46 | 10,980 | 4,339 | 4,562 | 4,456 | |
| 25 to 34 | 2,101 | 2,336 | 20 | 4,456 | 42,634 | 48,788 | 199 | 91,621 | 20,297 | 20,886 | 20,561 | |
| 35 to 44 | 1,690 | 1,848 | 8 | 3,547 | 71,059 | 91,834 | 147 | 163,040 | 42,048 | 49,682 | 45,972 | |
| 45 to 49 | 772 | 804 | 2 | 1,578 | 42,974 | 57,167 | 63 | 100,204 | 55,674 | 71,126 | 63,511 | |
| 50 to 54 | 627 | 638 | 1 | 1,266 | 40,618 | 54,713 | 28 | 95,359 | 64,766 | 85,811 | 75,318 | |
| 55 to 59 | 534 | 528 | 1 | 1,062 | 41,544 | 53,728 | 24 | 95,296 | 77,859 | 101,788 | 89,701 | |
| 60 to 64 | 334 | 339 | 1 | 674 | 26,520 | 31,712 | 16 | 58,247 | 79,383 | 93,569 | 86,473 | |
| 65 to 69 | 149 | 162 | 0 | 311 | 10,398 | 12,265 | 4 | 22,667 | 69,852 | 75,910 | 72,955 | |
| 70 to 74 | 53 | 64 | 0 | 116 | 3,261 | 4,419 | 1 | 7,681 | 61,748 | 69,588 | 65,969 | |
| 75 to 84 | 15 | 22 | 0 | 36 | 819 | 1,481 | 2 | 2,302 | 56,494 | 68,578 | 63,692 | |
| 85+ | 1 | 1 | 0 | 2 | 11 | 36 | 0 | 47 | 19,250 | 28,999 | 25,612 | |
| Age not available | 1 | 1 | 0 | 2 | 6 | 9 | 0 | 15 | 8,897 | 6,404 | 7,297 | |
| Total | 7,441 | 8,029 | 44 | 15,514 | 284,905 | 362,024 | 531 | 647,460 | 38,289 | 45,090 | 41,735 | |
| Γ | Proport | ion of total r | member acco | unts (%) | Proport | tion of total n | nembers' bei | nefits (%) | | | | |
| By age brackets □ | | | | | | | | | | | | |
| <25 | 8% | 8% | 0% | 16% | 1% | 1% | 0% | 2% | | | | |
| 25 to 34 | 14% | 15% | 0% | 29% | 7% | 8% | 0% | 14% | | | | |
| 35 to 44 | 11% | 12% | 0% | 23% | 11% | 14% | 0% | 25% | | | | |
| 45 to 49 | 5% | 5% | 0% | 10% | 7% | 9% | 0% | 15% | | | | |
| 50 to 54 | 4% | 4% | 0% | 8% | 6% | 8% | 0% | 15% | | | | |
| 55 to 59 | 3% | 3% | 0% | 7% | 6% | 8% | 0% | 15% | | | | |
| 60 to 64 | 2% | 2% | 0% | 4% | 4% | 5% | 0% | 9 % | | | | |
| 65 to 69 | 1% | 1% | 0% | 2% | 2% | 2% | 0% | 4% | | | | |
| 70 to 74 | 0% | 0% | 0% | 1% | 1% | 1% | 0% | 1% | | | | |
| 75 to 84 | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | | | | |
| 85+ | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | | | | |
| Age not available | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | | | | |
| Total | 48% | 52% | 0% | 100% | 44% | 56% | 0% | 100% | | | | |

Explanatory Notes

Background

The Annual Superannuation Bulletin was revised to incorporate changes to the superannuation reporting framework arising from the Stronger Super reporting reforms, with the enhanced publication released in February 2016. Details of the consultation on the changes, including APRA's response to submissions, can be found on APRA's website at:

https://www.apra.gov.au/superannuation-consultation-packages

Changes in reporting framework

The Excel report version of the *Annual Superannuation Bulletin* contains information collected under two reporting frameworks. From 2004 to 2013, data was collected under the previous reporting framework. From 2014 onwards, most data was collected under the new reporting framework, however detailed membership information was collected for the first time for 2015.

Where sufficiently comparable data were collected under the previous and revised reporting frameworks, the Excel report version of the *Annual Superannuation Bulletin* includes time series information from 2004. Information from 2004 can be found in the following tables:

Table 3a Number of superannuation entities - trend Table 4a Financial performance by fund type - trend Table 8a Total superannuation assets - trend Table 9a Ratios by fund type - trend Table 11a Number of member accounts - trend Table 12b Membership profile by gender and age - trend

Source

The statistics in this publication have been prepared from the following sources:

• superannuation returns submitted to APRA under the Financial Sector (Collection of Data) Act 2001 and by exempt public sector schemes that report to APRA under a Heads of Government agreement between the Commonwealth and each of the State and Territory Governments;

- data provided by the ATO on self-managed superannuation funds (SMSFs); and
- returns submitted to APRA under the Life Insurance Act 1995 by registered life companies in Australia.

Gross Domestic Product information is sourced from the Australian Bureau of Statistics.

Fund type

The Annual Superannuation Bulletin includes segmentation of certain statistics by fund type. For more information refer to the paper Segmentation of superannuation entities on APRA's website:

https://www.apra.gov.au/publications/annual-superannuation-bulletin

Comparison with Annual Fund-level Superannuation Statistics

APRA's *Annual Fund-level Superannuation Statistics* report provides fund-level information on APRAregulated superannuation funds and the trustees of these funds. That report excludes pooled superannuation trusts, exempt public sector superannuation schemes, small APRA funds and single-member approved deposit funds. The report is therefore not directly comparable to the *Annual Superannuation Bulletin*.

Comparison with Quarterly Superannuation Performance

APRA's *Quarterly Superannuation Performance* publication includes financial performance and financial position information for entities with more than four members, as well as key statistics for the superannuation industry.

Figures published in the *Quarterly Superannuation Performance* publication and *Annual Superannuation Bulletin* will generally be relatively close but will not match for the following reasons:

Different fund reporting periods - not all funds have the same end date for their year of income, although for the majority of funds it is 30 June. The *Annual Superannuation Bulletin* uses audited annual accounts that correspond to the funds' year of income. The *Quarterly Superannuation Performance* publication uses funds' year to date data as at the end of each quarter. The time periods these two publications cover are not perfectly matched yet are similar since the majority of funds have the same end date for their year of income.

Fund classifications - a fund's functional classification may change over time. The publications use funds' functional classifications as at the end of the reporting period. Therefore the classification used in the *Annual Superannuation Bulletin* may not match the classification in all four quarters of the year in the *Quarterly Superannuation Performance* publication.

Rate of return (ROR)

ROR is calculated as net earnings after tax over cash flow adjusted net assets. Five and ten year RORs are calculated as the geometric average of the most recent five and ten year periods.

For example, the five year annualised rate of return is calculated as:

5 year annualised ROR = $[(1 + ROR_{t-4}) \times (1 + ROR_{t-3}) \times (1 + ROR_{t-2}) \times (1 + ROR_{t-1}) \times (1 + ROR_t)]^{1/5} - 1$ where *t* equals the current year-end.

For the 2018 edition of the publication, 'Cash flow adjusted net assets' has been adjusted for five Public Sector entities to account for the impact of AASB1056 which came into effect from 1 July 2016. The adjustment has been performed to remove the distortion to net assets arising from application of AASB 1056 with government guaranteed defined benefit liabilities recognised as contributions receivable and increases the accuracy of the expense ratios and ROR in measuring their performance.

Information on fees, expenses and taxes

Information on fees, expenses and taxes included in this publication should be used for indicative purposes only. Information may reflect inconsistencies in reporting that should be considered when using the data provided.

Expenses are generally understated within this publication for the following reasons:

• indirect investment expenses are generally not reported as this information is not separately identifiable in most cases;

- not all entities are able to provide complete information; and
- data collected may not adequately capture some expenses.

Entities also adopt different approaches to recognise future tax liabilities and assets.

Other notes

Pooled superannuation trusts have not been included in financial aggregates because their assets are from other superannuation funds and are reported elsewhere.

The adoption of AASB 1056 Superannuation Entities (AASB 1056) effective 1 July 2016, has seen receivables include employer sponsor receivables recognised for the first time by applicable Public Sector entities in line with the requirements of the new standard.



